

# Finance Mastery: A 4-Month Industry-Ready Program

A comprehensive, practice-first finance course designed for early professionals, graduate students, and career switchers. From financial statements to valuation models — build the skills that employers actually hire for.

4 MONTHS · 16 WEEKS · CAPSTONE INCLUDED

WHY THIS COURSE MATTERS

# Finance is the Language of Business

## The Gap in the Market

Most finance graduates enter the workforce knowing theory but struggling with real-world execution. Employers consistently report that new hires lack practical modeling skills, business acumen, and the ability to translate numbers into decisions.

## What This Course Changes

- Bridges the gap between academic finance and industry practice
- Builds job-ready skills using the tools professionals actually use
- Develops analytical thinking through real case studies and live mentoring
- Prepares learners for roles in investment banking, corporate finance, FP&A, and consulting

# Course Structure at a Glance

The program is structured across four progressive phases, each building on the last — from financial fundamentals to a capstone project that mirrors real industry deliverables.



## Weekly Format

- **Weekend Recorded Session:** Concept-focused, self-paced video modules
- **Live Mentoring Session:** 1:1 or small-group doubt clearing, case discussions, and feedback
- **5–6 Topics Per Week** with exercises and mini-assignments

## Content Mix

- **70–80%** Core finance concepts and fundamentals
- **10–15%** Industry use cases and real-world applications
- **10%** Tools, workflows, and capstone execution

# Foundation Phase: Building Financial Literacy

The first four weeks establish the non-negotiable bedrock of finance knowledge. Learners who skip fundamentals always struggle later — this phase ensures no gaps remain.

## 1

### Week 1: Financial Statements Deep Dive

- Income Statement structure and analysis
- Balance Sheet — assets, liabilities, equity
- Cash Flow Statement — operating, investing, financing
- Linkages between the three statements
- Common-size analysis and vertical/horizontal reading
- Red flags and quality of earnings

## 2

### Week 2: Time Value of Money & Core Math

- Present value and future value concepts
- NPV, IRR, and payback period
- Annuities and perpetuities
- Discounting and compounding in Excel
- Capital budgeting decision rules
- Mini case: Evaluating a project investment

## 3

### Week 3: Financial Ratio Analysis

- Liquidity ratios (Current, Quick, Cash)
- Profitability ratios (ROE, ROA, EBITDA margin)
- Leverage and solvency ratios
- Efficiency and activity ratios
- Industry benchmarking and peer comparison
- Assignment: Ratio analysis of a public company

## 4

### Week 4: Introduction to Financial Modeling

- Excel fundamentals for finance professionals
- Best practices in model architecture
- Building a basic P&L model
- Assumptions, drivers, and scenario tabs
- Formatting and audit-ready structure
- Mini project: 3-statement model skeleton

# Intermediate Phase: Core Analytical Skills

Weeks 5 through 8 shift from reading financials to using them for decision-making. This is where learners begin to think and communicate like finance professionals.

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## Week 5: Valuation — Comparable Company Analysis

- Enterprise Value vs. Equity Value
- Key trading multiples (EV/EBITDA, P/E, P/S)
- Building a comps table from scratch
- Selecting and screening peer companies
- Spread and benchmarking analysis
- Assignment: Comps table for a real sector

2

## Week 6: Valuation — DCF Modeling

- Forecasting revenue and EBIT
- Free Cash Flow to the Firm (FCFF)
- WACC calculation — cost of debt and equity
- Terminal value: Gordon Growth vs. exit multiple
- Sensitivity and scenario analysis
- Mini project: Full DCF model for a listed company

3

## Week 7: Corporate Finance & Capital Structure

- Debt vs. equity financing — trade-offs
- Optimal capital structure theory (MM theorem)
- Dividend policy and share buybacks
- Cost of capital and leverage effects
- Credit ratings and debt covenants
- Case study: Capital structure decisions at a mid-cap firm

4

## Week 8: FP&A and Budgeting

- Annual budgeting process and cycles
- Rolling forecasts vs. static budgets
- Variance analysis — actual vs. plan
- KPI dashboards and management reporting
- Zero-based vs. incremental budgeting
- Assignment: Build a department budget model

# Advanced & Application Phase: Industry-Grade Work

The final structured learning phase introduces complex, high-value topics used daily by professionals in banking, PE, and corporate finance roles.

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## Week 9: M&A — Accretion/Dilution Analysis

- Strategic rationale for mergers and acquisitions
- Deal structure: stock vs. cash vs. mix
- Pro forma EPS and accretion/dilution math
- Purchase price allocation and goodwill
- Synergy modeling — revenue and cost
- Mini project: M&A model for a simulated deal

2

## Week 10: LBO Modeling & Private Equity

- Private equity deal mechanics
- Leveraged buyout structure and debt tranches
- Building a leveraged buyout model
- IRR and MOIC — return analysis
- Exit strategies: IPO, strategic sale, secondary
- Assignment: Entry/exit analysis on a fictional LBO

3

## Week 11: Equity Research & Investment Thesis

- Equity research report structure
- Top-down and bottom-up analysis
- Writing a buy/hold/sell recommendation
- Risk factors and bull/bear/base scenarios
- Sector-specific modeling nuances
- Assignment: Draft a 3-page equity research note

4

## Week 12: Risk Management & Derivatives

- Types of financial risk — market, credit, liquidity
- Hedging strategies using forwards and options
- Interest rate risk and duration
- FX risk management for corporates
- VaR and stress testing basics
- Case study: Hedging an FX exposure for a multinational

# Capstone Project: Real-World Simulation

The capstone is the culminating deliverable — a full-scale financial analysis of a real public company, structured exactly like a professional analyst's work product. It integrates every skill built across the program.

## What You'll Deliver

- Complete 3-statement financial model
- DCF valuation with sensitivity tables
- Comparable company analysis (comps)
- Investment thesis with buy/hold/sell recommendation
- Risk section with scenario analysis
- 10–15 slide presentation deck

## Weekly Capstone Milestones

01

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### Week 13

Company selection, data collection, and model structure setup

02

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### Week 14

Financial modeling — 3-statement integration and DCF

03

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### Week 15

Valuation, comps, and investment thesis writing

04

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### Week 16

Final presentation, peer review, and mentor feedback session

# DCF Modeling at a Mid-Cap Technology Firm

## The Business Problem

A \$500M revenue SaaS company was preparing for a Series D fundraising. The CFO's team needed to present a credible, investor-ready valuation to prospective VCs and growth equity funds. The existing financial model was fragmented and lacked scenario analysis.

## How the Course Applies

- Analysts built a fully integrated 3-statement model linked to a DCF
- WACC was calculated using CAPM and sector beta benchmarks
- Three scenarios (base, bull, bear) were modeled with sensitivity tables
- Terminal value was derived using both perpetuity growth and exit multiple methods

## Tools Used

- Microsoft Excel (advanced formulas, named ranges)
- Bloomberg for beta, cost of debt, and comps data
- Pitchbook for comparable transaction multiples

## Business Impact

The refined model helped the company raise \$120M at a valuation 18% above management's initial estimate. Early professionals on the FP&A team owned the model build entirely.



Early analysts who built the model received direct recognition from the CFO and were promoted within 12 months.

# M&A Synergy Analysis at a Consumer Goods Company

## The Business Problem

A Fortune 500 consumer goods company was evaluating the acquisition of a regional competitor with \$200M in annual revenue. The Corporate Development team needed to model deal economics, quantify synergies, and present a board-ready recommendation within three weeks.

## How the Course Applies

- Analysts ran accretion/dilution analysis across stock, cash, and mixed deal structures
- Cost synergies were modeled by function: procurement, logistics, and shared services
- Revenue synergies were estimated using cross-sell penetration rate assumptions
- Goodwill and purchase price allocation were computed per accounting standards

## Tools & Platforms

- Excel-based M&A model with dynamic deal structure toggle
- Capital IQ for target company financials and precedent transactions
- PowerPoint for board presentation

## Business Impact

The board approved the deal at a 2.1x revenue acquisition multiple. Post-merger, synergies of \$35M were realized within 18 months – ahead of the modeled timeline.

- ❑ Junior analysts contributed 60% of the data collection, model construction, and slide preparation for the board presentation.

# FP&A Transformation at a Healthcare Services Firm

## The Business Problem

A \$1.2B healthcare services company had an FP&A function relying on static annual budgets with no rolling forecast capability. Leadership was making resource allocation decisions based on data that was 6–9 months stale. The CFO mandated a complete upgrade of the planning process.

## How the Course Applies

- The team rebuilt the budgeting model using driver-based logic (patient volume, cost per visit)
- Rolling 12-month forecasts replaced the static annual plan
- Variance analysis reports were automated using Excel linked to the ERP
- KPI dashboards were built in Power BI for real-time executive visibility

## Tools Used

- Excel + SAP for data extraction and model feeds
- Power BI for dashboard and visualization
- Anaplan considered for future-state planning tool migration

## Business Impact

Forecast accuracy improved from 72% to 91% within two quarters. The CFO credited the new FP&A capability with enabling a \$40M cost reduction initiative that was previously invisible.



New analysts owned the Excel model rebuild entirely – a high-visibility project that accelerated their internal credibility.

# The Finance Professional's Tech Stack

Mastering the right tools separates entry-level analysts from high-impact contributors. This course covers the industry-standard toolkit used across banking, corporate finance, and investment management.



## Microsoft Excel

The non-negotiable core tool. Advanced formulas, financial modeling architecture, scenario analysis, and audit-ready formatting. Used in every role, every day.



## Bloomberg & Capital IQ

Industry-standard platforms for pulling company financials, screening peers, sourcing transaction data, and accessing real-time market data for valuation work.



## Power BI / Tableau

Business intelligence tools used by FP&A teams to build executive dashboards, visualize KPIs, and automate management reporting from ERP data.



## PowerPoint

Finance communication happens in slides. Structuring board presentations, investment memos, and pitch decks with clarity and visual hierarchy is a core professional skill.



## Python (Intro)

Increasingly used in finance for data analysis, automating repetitive tasks, and pulling financial data via APIs. Foundational exposure is now expected at progressive firms.

# Job Roles This Course Prepares You For

Finance is one of the most versatile disciplines in business. This program directly maps to high-demand roles across multiple verticals — from Wall Street to Fortune 500 corporate finance teams.

## Investment Banking Analyst

Financial modeling, pitch books, M&A analysis, and deal execution support at bulge bracket or boutique banks.

## FP&A Analyst

Budgeting, forecasting, variance analysis, and executive reporting inside corporate finance departments across all industries.

## Equity Research Analyst

Covering public companies, building sector models, writing investment notes, and supporting portfolio managers with buy/sell recommendations.

## Corporate Development Analyst

Driving M&A strategy, synergy analysis, and strategic partnership evaluation within large corporations or PE-backed companies.

## Private Equity Analyst

LBO modeling, deal sourcing support, portfolio company monitoring, and return analysis for private equity or venture capital firms.

# From Beginner to Job-Ready: Your Skills Map

This course is deliberately sequenced to build skills in layers — each phase unlocking the next. Below is the progression map from Day 1 to job offer.



## Beginner (Weeks 1–4)

Read and interpret financial statements · Perform ratio analysis · Basic Excel for finance · Time value of money



## Developing (Weeks 5–8)

Build DCF and comps models · Understand capital structure · Perform variance analysis · FP&A fundamentals



## Intermediate (Weeks 9–12)

M&A modeling · LBO fundamentals · Equity research reports · Risk management frameworks



## Job-Ready (Weeks 13–16)

Full capstone deliverable · Board-ready presentation skills · Investment thesis writing · Interview-ready portfolio

## KEY TAKEAWAYS

# What You'll Walk Away With



### A Professional Model Portfolio

A library of Excel models — DCF, LBO, M&A, 3-statement — that can be shown directly in interviews and on the job.



### An Equity Research Report

A full investment note on a real public company with a documented buy/hold/sell recommendation and supporting model.



### Capstone Presentation

A polished, board-ready financial analysis deck that demonstrates end-to-end analytical ability and communication skills.



### Industry-Aligned Certification

A course completion certificate backed by a capstone project — validating both theoretical knowledge and practical execution.

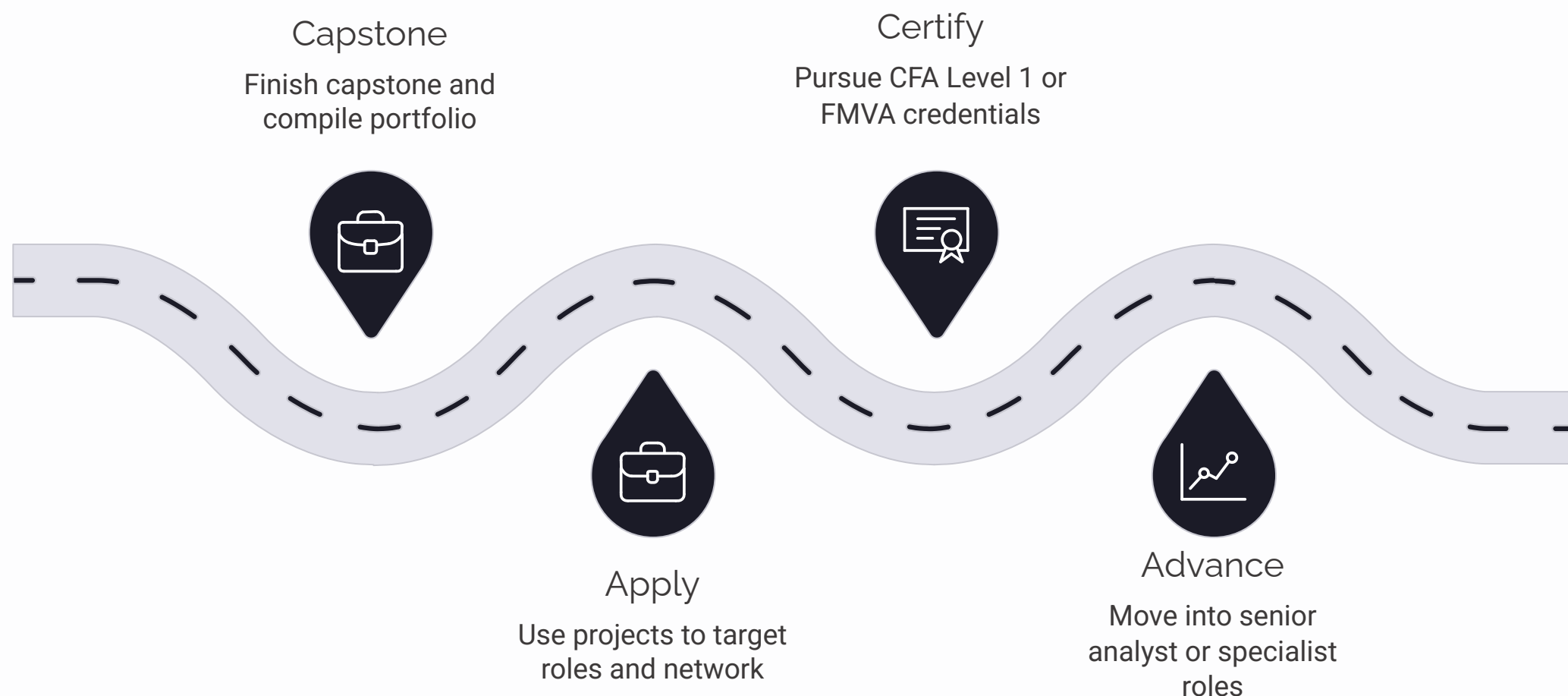


### Mentor Network Access

Direct access to industry practitioners who provide ongoing feedback, career guidance, and professional networking opportunities.

# Your Roadmap After Completing This Course

Completing this program is not the end — it's the launchpad. Here is the recommended progression for learners who want to continue building and accelerating their finance careers.



## Certifications to Pursue

- **CFA Level 1:** Global gold standard for investment professionals
- **FMVA (CFI):** Practical financial modeling credential, employer-recognized
- **CPA or CMA:** Ideal for corporate finance and accounting-adjacent roles

## Where to Apply First

- FP&A Analyst roles at mid-to-large corporates
- Investment Banking Analyst programs at boutique banks
- Equity Research rotational programs at asset managers
- Corporate Development at PE-backed or public companies

📌 Learners who complete the capstone and apply within 60 days of graduation have a significantly higher interview conversion rate. Start your job search in Week 14 — don't wait for the certificate.